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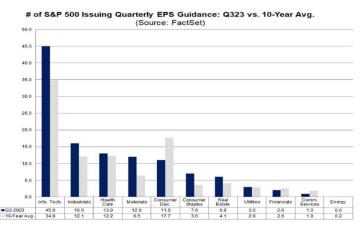
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# Monthly Update – September 2023

#### Seeking Clarity

The S&P 500 has experienced a strong recovery from 2022 losses, led by improving economic data and AI-driven technology stock optimism. This optimism is also reflected in company expectations. More companies have provided guidance – indicating confidence in their outlook – than ever. The chart and quote below, from a September 29 FactSet report, illustrate this dynamic<sup>*i*</sup>:

"Thus, it appears more S&P 500 companies have confidence in their visibility on earnings over the near term compared to recent quarters, given the record-high number of S&P 500 companies issuing EPS and revenue guidance for the third quarter."



### Almost half (45 of the 116)

companies that provided guidance were in the technology index, and almost 30% more technology companies than average have provided guidance. All is certainly an economic force to be reckoned with; so is the consumer. The consumer sector is the only sector with a significantly smaller number of companies providing guidance, reflecting heightened uncertainty.

This makes sense, given the forces at play:

- High oil prices, leading to increased inflationary pressures.
- High mortgage rates and increasing delinquencies in credit card and auto debt.
- The resumption of student loan payments this month.

Consumer spending accounts for more than 2/3 of the US economy; it is important to address consumer as well as corporate expectations. Before we look to the future, let's review September returns, shown in this chart:

| Market R                     | eturns Ending                 | 9/30/2023 |       |  |
|------------------------------|-------------------------------|-----------|-------|--|
| Category                     | September<br><u>US Stocks</u> | QTD       | YTD   |  |
| S&P 500                      | -4.8%                         | -3.3%     | 17.8% |  |
| Russell Mid Cap              | -5.0%                         | -4.7%     | 5.3%  |  |
| Russell 2000 Index           | -5.9%                         | -5.1%     | 3.4%  |  |
| International Stocks         |                               |           |       |  |
| MSCI EAFE                    | -3.4%                         | -4.0%     | 10.3% |  |
| MSCI Emerging Markets        | -2.6%                         | -2.9%     | 2.8%  |  |
| Bonds                        |                               |           |       |  |
| Bloomberg Aggregate Bond     | -2.5%                         | -3.2%     | -1.6% |  |
| Bloomberg US High Yield Bond | -1.2%                         | 0.5%      | 7.9%  |  |
| Source: Bloomberg            |                               |           |       |  |

Source: Bloomberg

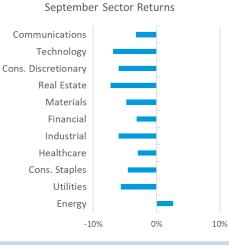
#### **September Market Review**

September took a bite out of stock market returns as stocks fell across the spectrum:

- >Large US stocks ended down 4.8%, while mid and small stocks fell more, and international and emerging markets fell less than US stocks.
- >Bonds lost money as energy prices kept inflation concerns front and center. Bond yields have accelerated above their 2022 highs.
- $\triangleright$ As in August, energy was the only sector to make money as Oil exceeded \$90.

Let's review our Navigator framework to develop expectations for the fourth quarter.

#### **October 2023 Navigator Outlook**



### VALUATION

- · Bond interest payments are higher than equity earnings yield for the first time since 2002 Bond vields continue their across-the-board
- increases; yields suggest solid returns While AI hype has driven technology stock
- valuations up, the broad market remains in the middle of its long-term range

### SENTIMENT

- Investor sentiment has dipped, with bullish % dropping to the lowest level since May.
- · Consumer sentiment dropped, with both current situation and expectations failing to follow through on recent strength
- · A bullish investor sentiment reading is offset by weakness in the consumer this month

## ECONOMY

- Oil prices and inflation may remain high due to OPEC cuts and a depleted SPR.
- Earnings estimates continue their recovery · Increased interest expense will pressure corporations
- Increased bankruptcy filings indicate stress in the corporate sector.

### TECHNICAL

- Tech stocks remain above trend but have failed to break through their 2021 high water mark.
- Market breadth broke down in September during the stock market's pullback.
- Stocks often rally during the fourth guarter. 2024 is the 3<sup>rd</sup> year of the presidential cycle, typically a strong year for stock returns.

NEGATIVE NEUTRAL SLIGHTLY

POSITIVE SLIGHTLY

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Economy: OPEC production cuts, paired with a depleted Strategic Petroleum Reserve and stronger than expected economy, have served to keep energy prices - and inflation – high, at least in the near term. Earnings estimates continue to recover modestly, but headwinds are emerging. In addition to a potentially stressed

consumer, increased interest expenses are likely to pressure margins, evidenced by higher corporate bankruptcy filings so far in 2023, than all of 2021 or 2022.

<u>Technicals</u>: Technology stocks remain above their long-term trend but have failed to break through their 2021 highs, inviting doubts as to the sustainability of the rally. Market breadth worsened during September's pullback. Optimism can be found in the fact that the fourth quarter is typically strong, and 2024 is the third year of the presidential cycle, when stocks often perform well.

<u>Sentiment</u>: Investor sentiment dipped, with the percentage of bullish investors dropping to the lowest level since May. Consumer sentiment dropped, with both current situation and future expectations showing concern as high interest rates darken the consumer horizon.

<u>Valuation</u>: The bond market (Bloomberg Aggregate) pays higher interest rates than the earnings yield of the S&P 500, which last happened in 2002. Bond yields have risen across the board, suggesting attractive returns across the spectrum of credit risk. Looking further afield than the US large cap market, stock valuations are closer to their long-run averages.

### Outlook and Recommendations: Great Expectations?

After quoting from great expectations last month, we now question how great the expectations *should be*. Despite companies' confidence in their earnings, a sober look at reality is more balanced. Let's review some positives and negatives:

| Positives  | Negatives  |  |
|--|--|--|
| Investor sentiment is not overly bullish                               | High Interest rates are bearish for stocks                                   |  |
| The medium to long term technical picture is still positive for stocks | Market breadth has worsened, and technology is struggling to make new highs  |  |
| Economic data points to a soft landing                                 | High consumer and corporate Interest expense threatens to derail the economy |  |
| Earnings are trending positively                                       | The Federal Reserve continues to remove liquidity from the banking system.   |  |

While the current picture looks like a soft landing, the future is less certain due to the fact that we are in the midst of an **unprecedented experiment**: interest rates have never risen so far, so fast, and the money supply has never grown as fast as it has over the last 15 years, followed by such an abrupt shrinking.

We urge investors to **Maintain discipline** amidst the uncertainty. Remain focused on your destination and **follow your plan**. We recommend the following; just has we have for several months:

- Remain diversified. In particular, bonds offer return potential in a way they haven't for some years, and many stock markets outside the S&P 500 present sound opportunities.
- Consider alternative investments. Strategies with low correlation to the overall markets meet a crucial need in many portfolios.
- > Remain invested. Taking these points to heart will help you stay the course.

While the evidence gives us less optimism than last month, we remain fully invested in a portfolio which ensures that we are ready and willing to take advantage of opportunities that market volatility may present.

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<sup>&</sup>lt;sup>i</sup> Source: Factset <u>Earnings Insight 092923 (factset.com)</u>